

**FACULTY OF MANAGEMENT**

**M.B.A. I – Semester (CBCS) Examination, August 2021**

**Subject: A. Business Law & Ethics**

**Paper – MB – 104 Open Elective – I**

**Time: 2 Hours**

**Max. Marks: 80**

**PART – A**

**Note: Answer any four questions.**

**(4 x 5 = 20 Marks)**

- 1 Void Contract
- 2 Types of Cheque Crossing
- 3 Minutes of Meeting
- 4 Consumer Councils
- 5 Business Ethics.

**PART – B**

**Note: Answer any four questions.**

**(4 x 15 = 60 Marks)**

- 6 Explain the definition of contract and agreement. Explain classification of contract?
- 7 Explain the concept of offer and acceptance with suitable examples?
- 8 What is indemnity and guarantee of contracts? Explain with suitable examples?
- 9 What is sale of Goods Act? Distinct between Sale and Agreement to sell?
- 10 What are the law relating to meetings and proceedings of Board of Directors?
- 11 What are powers and legal position of Directors, Board of Directors and Chairman under Companies Act?
- 12 Write note on Arbitration and Conciliation?
- 13 What is consumer councils and Redressal Machinery in India? Explain.
- 14 What is social responsibility of Business? Explain in details?
- 15 Write note about fair market wages in perspective on ethical consideration in business operations?

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**FACULTY OF MANAGEMENT**  
**MBA I Semester (CBCS) Examination, August 2021**

**Subject: Fundamentals of Technology Management (FTM)**  
**Open Elective – I**

**Time: 2 Hours**

**Max. Marks: 80**

**PART – A**

**Note: Answer any four questions.**

**(4 x 5 = 20 Marks)**

- 1 Technology Planning and Policy
- 2 TLC
- 3 Acquisition of Technology
- 4 Technology Transfer
- 5 Constraints in technology absorption

**PART – B**

**Note: Answer any four questions.**

**(4 x 15 = 60 Marks)**

- 6 Define Technology. Explain its importance and its role in an organization.
- 7 Describe the role of technology in organization success. Explain TLC.
- 8 What is Acquisition? Explain the Methodologies.
- 9 Define Technology and explain the Forecasting Approaches.
- 10 Innovation / R&D are the tools for Organisation's Success – Explain.
- 11 Describe Technology Transfer. Explain the transfer agreements and role of Government in TT.
- 12 Elaborate Technical Assessment, Evaluation and Diffusion Strategies.
- 13 Explain Technology Transfer-Concept, benefits and Constraints.
- 14 Focus on Impact of Technology on trade and its policies
- 15 Technology Financing needs Technology Assessment – Explain.

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**FACULTY OF MANAGEMENT**  
**M.B.A. I – Semester (CBCS) Examination, August 2021**  
**Subject: C. Managerial Economics**  
**Paper – MB – 104    Open Elective – I**

**Time: 2 Hours**

**Max. Marks: 80**

**PART – A**

**Note: Answer any four questions.**

**(4 x 5 = 20 Marks)**

- 1 Wealth Maximization
- 2 Delphi Technique
- 3 Diseconomies of Scale
- 4 Peak Load Pricing
- 5 Stagflation

**PART – B**

**Note: Answer any four questions.**

**(4 x 15 = 60 Marks)**

- 6 What is Econometrics? Explain the use of Econometric models in decision making?
- 7 Explain fundamental concept of opportunity cost, Discounting principle and Time Perspective?
- 8 Explain Price, Income and Cross Elasticity of Demand?
- 9 What is Demand analysis? Explain the determinants of demand?
- 10 Explain the concept of laws of diminishing marginal returns to scale and returns to Scale?
- 11 Explain Cobb Douglas and CES production function?
- 12 Explain price determination under Monopoly and Oligopoly.
- 13 Explain Transfer Pricing along with its global use?
- 14 What is Inflation? Explain the types, causes and measurement of Inflation?
- 15 Explain the concept and measurement methods of National Income?

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